



Corrugated Packaging

“It’s Just a Box”



But, you might be overpaying for it!

Inno-Pak Supply Solutions

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Inno-Pak Supply Solutions is a procurement service group dedicated to helping clients reduce their costs through procurement and value engineering efforts.



Corrugated Packaging Marketplace

- ***The Corrugated Marketplace has had Supplier Consolidation***
- ***Since October 2016: Box Makers have raised pricing 14% to 18%***
 - ***October/November 2016: Box Makers Increased Pricing 6-8%***
 - ***May 2017: Box Makers are Increasing Prices 8%-10%***
- ***Are you paying the correct price for your Corrugated Boxes?***
- ***Inno-Pak Supply Solutions (IPSS) can assist answering this question by assessing your Boxes to see if you are paying the correct Price***
- ***Through our Industry Knowledge and “Should Cost” Price Modeling, we can perform a “No Cost” Opportunity Assessment of your Corrugated Packaging***
- ***If IPSS finds Savings Opportunities, we will assist you with obtaining implementable savings on a Gain Share Method. If you do not have any implementable savings, IPSS does not receive any compensation.***
- ***IPSS has provided clients implementable Corrugated Savings from 12% to 32%***



Corrugated Packaging

- *If you look at it as “just a box”, you can be over paying*
- *In packaging, it can be difficult to acquire the correct material specifications and, more importantly, the correct price.*
- *Through proactive risk management, cost modeling and understanding the marketplace, companies can reduce their costs and not pay for more than what is specified.*
- *Its just a package....so here’s your price.... But really it isn’t. Many factors go into the package which drives the pricing:*

Corrugated Boxes:

- *Material Specifications/Board Combinations*
- *Box Style: Die Cut, RSC, Wraparound*
- *Volumes*
- *Number of Colors*
- *Order Quantities*
- *Do you require Warehousing?*
- ✓ *All of these items are key factors when a box is priced. Make sure you are paying for what you require but not more.*
- *Through Corrugated “Should Cost” Price Modeling and the understanding of the marketplace, you can take advantage of being as knowledgeable as the sales executive on the other side of the desk*
- *You can make sure you are paying for what your box requirements are: So, “It’s Just Not a Box”*
- *“No Cost” Opportunity Assessment: If you are interested in reviewing your Corrugated Box Costs with a “No Cost” Opportunity Assessment, please contact:*

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