

Where does your company fit on the Supply Chain Spectrum?

Supply Chain Aptitude Assessment

Many companies find themselves in a level of comfort with their supply chain that essentially takes operations for granted, creates risk by prioritizing lean efficiency over risk mitigation, and allows silos to exist. Here's a quick survey to help you determine how your company values its supply chain and stacks up compared to other supply chains.

Find yourself lacking in any category? Give us a call, and we can put you on the path to a world class supply chain.

How well does your company:	We don't do this.		We are ok at this.		We are excellent at this!
1. Communicate the value of transportation and logistics in your sales process	1	2	3	4	5
2. Communicate the value of transportation and logistics when having meetings with customers	1	2	3	4	5
3. Use your supply chain as your competitive differentiator in your marketplace	1	2	3	4	5
4. Align KPIs and share goals in cross functional environment with key stakeholders	1	2	3	4	5
5. Encourage open and honest communication between departments, breaking down silos	1	2	3	4	5
6. Recognize supply chain excellence, achievement awards or other world class deliverables	1	2	3	4	5
7. Seek to support a healthy, robust supply chain with minimal break points	1	2	3	4	5
8. Understand how your supply chain performs from your customers' perspective	1	2	3	4	5
9. Engage with your customers and allow the free exchange of information	1	2	3	4	5
10. Share key supply chain strategies with your sales team	1	2	3	4	5
11. Share transportation strategies with inventory, demand, and material management teams	1	2	3	4	5
12. Share key supply chain strategy with operations, procurement, manufacturing and distribution	1	2	3	4	5
13. Share key supply chain strategies with the operations planning team	1	2	3	4	5
14. Perform the root cause analysis of supply chain failures	1	2	3	4	5
15. Correct the root causes of supply chain issues	1	2	3	4	5
16. Assign risk factors to your supply chain and take those risks into consideration	1	2	3	4	5
17. Communicate to ensure suppliers have alternate plans to reduce supply chain interruptions	1	2	3	4	5
18. Regularly benchmark supply chain capacity against your competitors	1	2	3	4	5
19. Know your supply chain disaster recovery plan and/or alternate sources of supply	1	2	3	4	5
20. Use the total cost of ownership vs. least cost model	1	2	3	4	5

90-100: Great job, you have a world class supply chain!

80-89: Your supply chain is probably better than many of your competitors.

70-79: You have an average supply chain.

0-69: You are taking your supply chain for granted!

Your score: _____